#### **Privacy Policy**

#### Who we are:

Performance Strategies is a Business Coaching, Training and Exit Planning company that has served hundreds of businesses and their owners since 1985. Our primary and official website is: https://www.ps-mcg.com. Performance Strategies values and is committed to safeguarding your personal information. It is our desire through this policy that you understand how your personal information will be handled when submitted through the Performance Strategies website.

#### The data and information we collect

Performance Strategies defines "Personal Information" as any identifying information of a website visitor that opts-in through our contact forms. This information is not limited to:

- Your name;
- postal address;
- telephone number;
- your website URL, if any;
- general company/business name and/or other information;
- your e-mail address;
- -the time you send the enquiry;
- and The IP Address of the machine you used to send the enquiry

By default, Performance Strategies.com does not collect any personal data about visitors until they have interacted and submitted their information in any contact form. Non-personal and technical data (such as cookies) are only retained in Performance Strategies.com in a single session. After you close

the browser, all your information saved by cookies will be discarded.

#### How we collect data

We collect the e-mail addresses of those who communicate with us via e-mail, information voluntarily provided by the consumer, such as survey information and/or site registrations.

Upon confirming to have read and agreed to our privacy policy & terms of use and submitting your information, our sales, operations, or marketing team will collect your information, along with a statement that will read as follows:

I, < Your full name>, in accordance with General Data Protection Regulation Laws (if applicable to me), have read and agreed to Performance Strategies Privacy Policy and Terms of Service, and I hereby give my consent that they can contact me through the means I provided in the website and receive any kind of marketing information or advertising.

Personal data is not just created by your interactions with our website. Personal data is also generated from technical processes such as contact forms, comments, cookies, analytics, and third-party embeds.

#### Comments

If present, Performance Strategies will retain your comments on our website if you posted it at your discretion. Please bear in mind that your opinion is solely yours and is not represented nor necessarily agreed upon by the company.

If you leave a comment, the comment and its metadata are retained indefinitely. This is so we can recognize and approve any follow-up comments automatically instead of holding them in a moderation queue.

When you voluntarily disclose your personal information on a bulletin board or in a chat area, that Personal Information can be collected and used by other users of the website. This may result in unsolicited messages or e-mails from other users or third parties.

# Testimonials you leave for Performance Strategies

Testimonials, like comments, are posted at the user's discretion. The site currently does not accept Testimonials to be posted directly, however, all of our testimonials are gathered from third party online sources such as Google (Reviews), Yelp, TrustPilot, etc. Whatever data the users provide on these third-party platforms will be governed by that third-party services' privacy policy.

# Subscription to our newsletters

Performance Strategies also collects data from our subscribers through the newsletter. We may or may not use a third-party plugin to supply our newsletter script. If we do use a third-party plugin, that plugin may collect user information as well.

# **Embedded content in Performance Strategies.com**

Currently, our only embedded content that comes from a thirdparty source is **Google ReCAPTCHA** and a number of **YouTube** videos. The ReCAPTCHA engine is used for spamprevention methods on all our contact forms and sign-in pages. Google ReCAPTCHA does not collect information from our visitors for itself, nor does it collect it *for* Performance Strategies. YouTube will parse information on your browser's cookies to improve its ad services to you, but their privacy information is separate from Performance Strategies. To read more about Google Products policies, please visit <u>Google's privacy policy page</u>.

# Analytics and other tracking

Our website uses Google Analytics, and LinkedIn Campaign tracking codes. We do not share any data collected from analytics with any third-party company to use your information for contacting you.

### **Offline Contact Information**

If you supply us with your postal address online, you will only receive the information for which you provided us with your address. Persons who supply us with their telephone numbers online will only receive telephone contact from us with information regarding orders they have placed online.

#### How we use the data we collect

The information we collect is used to improve our services, used to notify consumers about updates to our services, improve our website and notify them about updates on the website. Additionally, this information may be used by us to contact consumers for marketing purposes or advertising with their consent.

With respect to Ad campaigns: We do not partner with or have special relationships with any ad serving companies. From time to time, we may use customer information for new, unanticipated uses not previously disclosed in our privacy notice. If our information practices change at some time in the future, we will post the policy changes to our website to notify you of these changes and we will use for these new purposes only data

collected from the time of the policy change forward. If you are concerned about how your information is used, you should check back at our website periodically.

# Forwarding of Performance Strategies messages as referral

If you send another person an e-mail from the website referring that person to the website, any "referral" information you provide is used on a one-time basis to facilitate this communication and is not further retained by Performance Strategies.

### How long we retain your data

Performance Strategies.com does not retain any of your browser's cookie information for more than your current session. In regard to any record collected through email, you will need to request our IT support for deletion of particular data.

#### How we protect your data

Direct purchases, which often require highly sensitive information (i.e., Social Security, financial information, or user passwords) are not made from this website (www.Performance Strategies.com). This website has secured connection ("HTTPS" through SSL), however, we do not have submission forms that will ask or has ever asked visitors to transmit highly sensitive information. When we transfer and receive this type of sensitive information, we instruct visitors to use other website services with appropriate and trusted capabilities to handle such information (*i.e.* PayPal). **Security of non-sensitive information**: Performance Strategies takes reasonable precautions to keep personal information secure. All personal information is subject to restricted access to prevent unauthorized access, modification, or misuse. While Performance Strategies takes reasonable steps to protect your personal information once received, Performance Strategies

cannot ensure or warrant the security of other (non-sensitive)
Personal Information that you transmit. You transmit such
information at your own risk. Once we receive such information,
we will use our best efforts to maintain the safekeeping of your
Personal Information.

**Opting out**: Users can opt out of any communication from all services of Performance Strategies or request to have all their data removed from our system. Please send us an email through our contact form or call us.

#### **Data breach procedures**

We will notify all our registrants, visitors, and customers if we experience any form of data breach. This process will use e-mail, and/or social media notifications. We do not store highly sensitive information such as credit card information, social security, health information, or personal passwords. Hence, any highly sensitive information belonging to any user or visitor is not at risk.

#### Release of data

Upon request, we provide site visitors with access to transaction information that we maintain about them (e.g., dates on which customers made contact, and if applicable, amounts and types of purchases), contact information (e.g., name, address, phone number) that we maintain about them, a description of information that we maintain about them. For security, we will not release information if the requester does not match the information, we collected for a site visitor. We will enforce steps and procedures for verification before releasing any collected information from a user.

Be advised, that Performance Strategies will release your personal information if required to do so by law, search warrant, subpoena, or court order.

## **To contact Performance Strategies Global:**

You can send us an Email, or Write to our Postal Address: Performance Strategies 3120 Lago Way Round Rock, TX 78665 You may also call us at +1 (562) 577-7000